DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0602

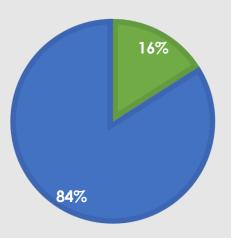


September 2022

District 9 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$71,293,498



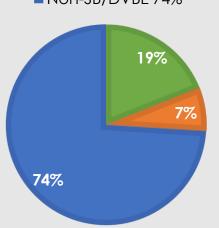


STATE CONTRACTS AND PROCUREMENT TOTAL \$35,375,070



■ DVBE 7%

■ Non-SB/DVBE 74%



ONGOING CONSTRUCTION CONTRACTS

District **9** has **13** ongoing construction contracts, valued at **\$160,687,100** as of September 2, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District **9** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to July 31, 2022:

Awarded contracts: 3, totaling \$71,293,498

Total DBE commitment: \$11,557,323 (16%)

ARCHITECTURAL AND ENGINEERING (A&E)

District **9** federally-funded A&E contracts for Federal Fiscal

YTD: October 1, 2021 to Current:

Awarded contracts: 2, totaling \$7,500,000

Total DBE commitment: \$900,000 (13%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year has reached a total of \$35,375,070.

Small Business (SB) participation 19%

Disabled Veteran Business Enterprise (DVBE) participation 7%

Contracts — total awarded: \$32,525,445

SB participation: \$5,506,415 (17%)

DVBE participation: \$2,306,703 (7%)

Procurement — total awarded: \$2,849,625

SB participation: \$1,084,775 (**38%**)

DVBE participation: \$118,944 (**4%**)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-

info.html

A&E: https://dot.ca.gov/programs/procurement-and-

contracts/ae-contract-information

District 9 Small Business Update, September 2022

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/09/2022)					
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date	
09-37870	Pavement Repair	Y	\$7,350,000	10/31/2022	
09-37890	Pavement Repair	Υ	\$7,560,000	01/11/2022	
09-37930	Pavement Repair	Y	\$16,710,000	10/31/2022	

CALMENTOR (Small Business A&E mentoring program)

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: <u>A&E Contract Information</u> Caltrans

OUTREACH

- District 9 is in the process of recruiting a District Small Business Liaison and will be planning future outreach once that position has been filled.
 - Future events planned include a Minor B virtual look-ahead event, a virtual Meet the Primes event and a newsletter to highlight future Minor B projects and the District 9 Small Business office changes and updates.
- The District 9 Small Business office will also be partnering with Districts 6, 7 and 8 to increase our district's influence in more urban areas close to our district's southern and western borders to encourage Small Businesses to bid on District 9 projects.
- Ongoing The District 9 Small Business website, <u>District 9 Small Business | Caltrans</u> is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights <u>events calendar</u>.

Visit District 9's Small Business website at: https://dot.ca.gov/caltrans-near-me/district-9/district-9-small-business Small Business Office: Christine Knadler,

Christine.knadler@dot.ca.gov, 760-937-7217

DISTRICT 10 SMALL BUSINESS UPDATE

Dennis T. Agar, District Director, (209) 948-7943

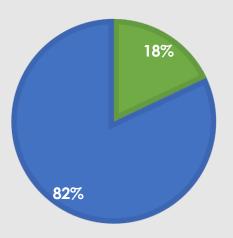


September 2022

District 10 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$87,530,968



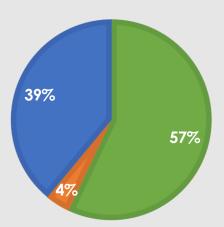


STATE CONTRACTS AND PROCUREMENT TOTAL \$139,134,528



■ DVBE 4%

■ Non-SB/DVBE 39%



ONGOING CONSTRUCTION CONTRACTS

District **10** has **56** ongoing construction contracts, valued at **\$502,691,689** as of September 2, 2022

FEDERALLY FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District **10** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021, to July 31, 2022:

Awarded contracts: 11, totaling \$87,530,968

Total DBE commitment: \$16,177,767 (18%)

ARCHITECTURAL AND ENGINEERING (A&E)

District **5, 6, and 10** federally-funded A&E contracts for

Federal Fiscal YTD: October 1, 2021, to Current:

Awarded contracts: 1, totaling \$6,500,000

Total DBE commitment: \$715,000 (11%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for **4**th Quarter State fiscal year has reached a total of **\$139,134,528**.

Small Business (SB) participation 57%

Disabled Veteran Business Enterprise (DVBE) participation 4%

Contracts — total awarded: \$130,940,941

SB participation: \$76,189,875 (**58%**)

DVBE participation: \$4,277,586 (3%)

Procurement — total awarded: \$8,193,587

SB participation: \$2,630,967 (**32%**)

DVBE participation: \$1,520,159 (19%)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

A&E: https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information

LOOK AHEAD CONSTRUCTION PROJECTS AS OF SEPTEMBER 2022					
Contract Number	Description		Capital Estimate	Advertise Date	
101Q23CM	Broadband Middle Mile Project Merced, Madera, and Calaveras Counties (SR-4, SR-99, SR-152)	Z	\$31,800,000	Advertising now, closes 10/04/2022	
10-1G420	Widen Asphalt Concrete Shoulder (STA 132)	Z	\$4,135,000	10/17/2022	
10-0X752	Upgrade Bridge Rails (AMA 49)	Υ	\$3,562,000	11/07/2022	
10-1P630	Beautification Clean California Project (SJ 12)	N	\$300,000	11/12/2022	
10-0V480	Reduce Sediment Discharges to Surface Waters (Cal 026)	Ν	\$9,391,000	11/14/2022	

CALMENTOR (Small Business A&E mentoring program District 5, 6 and 10)

• November 1, 2022, District 10 Calmentor Fall Mixer (In Person).

OUTREACH

- August 2, 2022, District 10 Doing Business with Caltrans and the State Workshop
 With opening remarks for District 10 Director, Dennis T. Agar, DGS and Caltrans
 presented information on certification, Contractors Corner, Cal-e-procure, and CalCard U10 procurement processes.
- September 27, 2022, District 10 Quarterly Contractors Outreach
 D10 Small Business staff and Project Managers will present six upcoming projects to contractors. A representative from Construction will also give contractors some insight into working on Broadband projects, and more (Virtual).
- October 19, 2022, District 10 Clear Path Procurement Learning Session

 Sponsored by the District 10 Equity Task Force and Office of Small Business, this biannual event will provide nine certified businesses an opportunity to present their products or services direct to District 10 Divisional Purchasers (Virtual).
- October 26, 2022, District 10/SJPAC Get Connected Event
 Partner agencies will present on how to do business with, and Get Connected to,
 State, County, City and Local Government Agencies. Presenters: D10, SJ County,
 GOBIZ, and more (In Person).
- December 6, 2022, District 10 Stockton Channel Viaduct Project Meet the Primes Meet the Primes and learn about subcontracting opportunities for pre-construction services on the \$7 million CM portion of this, now estimated, \$700,000,000-plus CMGC project. Most subcontracting opportunities will come in 2026.

DISTRICT 11 SMALL BUSINESS UPDATE

Gustavo Dallarda, District Director, (619) 688-6668

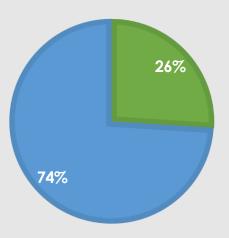


September 2022

District 11 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$199,685,114



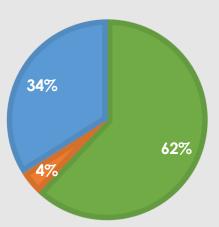


PROCUREMENT TOTAL \$190,825,457

■ SB 62%

■ DVBE 4%

■ Non-SB/DVBE 34%



ONGOING CONSTRUCTION CONTRACTS

District 11 has 54 ongoing construction contracts, valued at \$1,250,401,853 as of September 2, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District **11** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to July 31, 2022:

Awarded contracts: 13, totaling \$199,685,114

Total DBE commitment: \$51,820,830 (**26%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District **11** federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: 4, totaling \$14,303,985

Total DBE commitment: \$1,520,000 (**5%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year has reached a total of **\$190,825,457**.

Small Business (SB) participation 62%

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: \$180,696,216

SB participation: \$113,861,023 **(63%)**

DVBE participation: \$7,248,134 (4%)

Procurement — total awarded: \$10,129,241

SB participation: \$4,936,695 (**49%**)

DVBE participation: \$501,870 (**5%**)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

A&E: https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information

District 11 Small Business Update, September 2022

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/02/2022)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-41200	Roadside safety improvements *Goal: TBD	Ν	\$3,800,000	09/26/2022
11-43025	Roadway rehab to mitigate highway settlement, construct aux lane, transportation management system (TMS), lighting, and roadside safety improvements. *Goal: TBD	Y	\$45,500,000	10/10/2022
11-42480	Pavement preservation *Goal: TBD	Υ	\$18,100,000	10/17/2022
11-4C003	Replace gateway sign, install landscape, hardscape, and accent lighting. *Goal: TBD	N	\$2,200,000	10/24/2022

CALMENTOR (Small Business A&E mentoring program District 11)

• The Steering Committee is planning for the Mid-Cycle Mixer, hosted by the American Council of Engineering Companies, California on September 21, 2022. Attendees will have an opportunity to meet with Proteges, Mentors and Industry leaders.

OUTREACH

- July 20 Prepare for the Fair:
 The Small Business Team hosted a virtual "Prepare for the Fair" Workshop featuring the Department of General Services, the San Diego and Imperial Small Business Development Center, the San Diego Procurement Technical Assistance Center, and Caltrans staff including the Office of Civil Rights Certification Unit.
- August 31 Caltrans District 11's 18th Annual Procurement and Resource Fair:
 This in person event gave attendees the opportunity to meet the district purchasers for commodities and services as well as learn about opportunities with other public agencies and primes. There was a total of 403 attendees and 73 exhibitors, which included public agencies, resource organizations, prime contractors, and Caltrans District 11 programs, divisions, and units.
- September 14 Mandatory Pre-bid (MPB) Meeting: The Small Business team facilitated a MPB meeting for the Clean CA Job Order Contract 11A3552. This project is to enhance infrastructure with landscaping, fencing, irrigation, and stamped paving. Bid opening is set for 10/06/2022.
- September 21 Procurement Technical Assistance Center Day: The Small Business team will participate as exhibitors.
- September 27 11th Annual Veteran and Small Business Summit: The Small Business team will participate as exhibitors.

DISTRICT 12 SMALL BUSINESS UPDATE

Ryan Chamberlain, District Director, (657) 328-6001

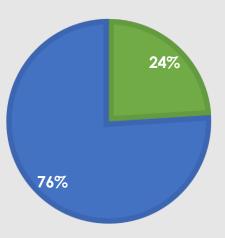


September 2022

District 12 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$252,230,345



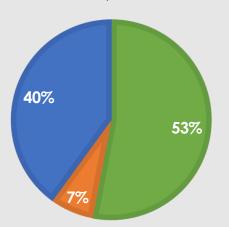


STATE CONTRACTS AND PROCUREMENT TOTAL \$54,484,780

■ SB 53%

■ DVBE 7%

■ Non-SB/DVBE 40%



ONGOING CONSTRUCTION CONTRACTS

District 12 has 49 ongoing construction contracts, valued at \$864,472,489 as of September 2, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District **12** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to July 31, 2022:

Awarded contracts: 10, totaling \$252,230,345

Total DBE commitment: \$61,376,251 (**24%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 12 federally-funded A&E contracts for Federal Fiscal

YTD: October 1, 2021 to Current:

Awarded contracts: **3** totaling **\$12,230,000** Total DBE commitment: \$1,965,600 (**16%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year has reached a total of **\$54,484,780**.

Small Business (SB) participation 53%

Disabled Veteran Business Enterprise (DVBE) participation 7%

Contracts — total awarded: \$48,437,235

SB participation: \$26,038,824 (**54%**)

DVBE participation: \$3,074,262 (6%)

Procurement — total awarded: \$6,047,544

SB participation: \$2,640,479 (**44%**)

DVBE participation: \$594,252 (**10%**)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

A&E: https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information

District 12 Small Business Update, September 2022

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/13/2022)					
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date	
12NEWC01-22	on-call construction inspection and material testing contract	Ν	\$7,000,000	09/29/2022	
12NEWS01-22	on-call land survey and R/W engineering contract.	N	\$3,004,000	10/28/2022	

CALMENTOR (Small Business A&E mentoring program Districts 7, 8, and 12)

• Next Calmentor event is TBD (Target Date is October 2022)

OUTREACH

• District 12 does not currently have a Small Business Liaison. Outreach has been limited to emails wherein information is provided to Small Businesses.